

CapitalSquare Insurance Brokers Private Limited

Company Overview

CAPITALSQUARE®
Teaming together to create value



“Intellectual talent
pooled together to
find solutions to
complex financial
situations



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About CapitalSquare Insurance Brokers

About us

- CapitalSquare Insurance Brokers Pvt. Ltd. (CSIBPL) was launched in 2012 under the aegis of Mr. Sunil Manocha, a veteran from Investment Banking sector and founder of CapitalSquare Group.
- CSIBPL is IRDAI registered insurance broker with CoR No. 429 .
- Currently headquartered in Mumbai and branches in major cities across India.
- Managed by team of professionals from insurance and risk management industry with collective experience of more than 100 years.

What we do?

- ① At CSIBPL, we help you plan your insurance needs and choose the product that adequately covers the **requirement** and would also ensure that you are not under or over insured.
- ② We advise the **suitable** protection plan for you and your business across both Life and General Insurance.
- ③ We customize **risk management** solutions for you across diverse sectors as per requirement.
- ④ We ensure that your loved ones and valuable things are protected all the times by providing **unbiased** and **personalised** advice with the best protection solution to fulfil your goals.

Our **Mission**

Our primary mission is to create avenues for risk minimization for our clients through innovative strategies backed by expertise and vast knowledge base acquired by our team over the years.



Our Team

Sunil Manocha

Founder, Director & CEO

A veteran of investment and banking sector and founder of CapitalSquare Group. He has held senior level position at various investment firm and also worked as financial advisor to Government of Andhra Pradesh.

Geeta Manocha

Director & PO

She is promoter and Director of CapitalSquare Group. Before joining CapitalSquare she has worked with many large schools and banks. She is also a wife of Mr. Sunil Manocha.

Chandrakant Velu

COO

Seasoned Professional having 20 Year's of experience with Banking and Insurance. In last assignment worked as National Head with TATA AIA Life Insurance for Partnership Distribution.

Milind Dhumal

Associate Director

He has extensive knowledge in business development. He has more than 26 years of experience from major Insurance and Reinsurance companies of India.

Sandeep Panchal

Vice President

Having worked with various brokers, surveyor and TPA for more than 20 years, he understands ins and outs insurance market and over the years has developed expert skills in underwriting, sales and servicing.

Sugyan Beura

Vice President

He has expertise in retail insurance as well as in Underwriting, Claims Management, Compliance. He has been in the insurance industry for more than 10 years.

Our partners

Insurance Companies



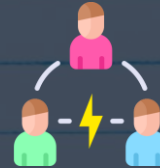
As a direct broker registered with the Insurance Regulatory & Development Authority of India, we deal with all major general and life insurance companies across India for placement of business.

Surveyors & Loss Assessors



Along with the presence of internal technical team we have support of surveyors and consultants who have served the risk management industry for more than two decades

Third-party Administrators (TPA)



In our pursuit to design customized health insurance programs for our corporate clients we have access to 27 licensed third party administrators operative in the sector for claims assistance

A conceptual image showing two hands, one from the left and one from the right, placing dark blue puzzle pieces into a larger, lighter blue puzzle piece in the center. The background is a solid dark blue. The number '2' is prominently displayed in white on a red rounded rectangle on the left side.

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Our Services

Our approach

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Client centric approach

We as broker work for you rather than the insurance companies and help you assess your unique insurance needs.

2

Research based advisory

Our market research helps us find the right coverage for our client which would otherwise be very complex.

3

Unbiased reviews

Providing unbiased reviews of existing portfolios and periodic reviews of recommendations to clients.

4

End to end claim solutions

Providing end to end claims solutions under the guidance of experts from the insurance industry.

Sectors we serve



Health
& Life



Logistic



Liability



Oil & Gas



Sports &
Events



Engineering



Trade &
Credit



Marine
& Cargo



Property



Aviation



Film



Motor



Cyber



Travel

Risk Management

Prior to Loss Occurrence

- Help in minimizing the overall cost of losses through sustaining retention and appropriate insurance programs.
- Assurance that losses will not impact catastrophically, which shall reduce anxiety for owners, managers, and employees alike.
- From government regulations to contractual agreements, a well-run risk management program will help to ensure that any obligations are met economically and on schedule.

Post Occurrence of Loss

- The business will be in a better position to survive, day-to-day operations will be more likely to continue uninterrupted.
- Smooth transitions following losses will help to maintain a positive image in the community.
- Companies that are prepared to recover from losses and are able to contribute productively to the community through payroll, taxes, and the ongoing use of local businesses.

Assistance during Claims

The most unfortunate situation for an individual or an organization is occurrence of loss. In such a situation we stand with our clients to reduce the distress and minimize the impact of losses.



Claim Management

Our Role during Claim:

- Discussions with the client for assessing the occurrence of loss and the quantum.
- Intimation of the claims to the insurer and facilitation of claim forms and other essential documents.
- Arrangement of a loss inspection and assessment survey when required.
- Expediting the claim settlement process with the insurers by ensuring timely submission of all claim requirements.
- Providing updates to clients on timely basis on the progress of the claim

Why Choose Us?

1. Innovation

We provide our client's with original, well-conceived ideas and innovative solutions for their risk management strategies.

2. Commitment

We are committed to our clients and believe in long term relationships with them, ensuring complete understanding of their vision and goals.

3. Relationship

We maintain deep networking and active relationship with major private and public insurance companies, TPAs, underwriters and surveyors.

4. Holistic Approach

We analyse our client's needs and provide them solution undertaking 360 degree view of the business environment and assist them to achieve their desired goals.

5. Top Level Involvement

Our senior team with their immense experience and expertise in the industry are involved in all assignments right from initiation to completion ensuring quality result.

6. Experience

We have combined experience of more than 100 years and expertise in managing personal and commercial exposures and have provided an array of services that have helped our customers minimize their losses.

7. Widespread Reach

We have been managing the requirements of clients across India by the group's widespread presence in major metro cities.

Our Valued Clients



and many **more...**



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CapitalSquare Group

Group Companies

*Insurance,
Financial Planning
and Risk
Management*

**CapitalSquare
Insurance
Brokers**

**Capital
Square
Financial
Services**

*Distributors of
Financial
Products*

*Investment
Banking
and
Corporate
Advisory*

**Capital
Square
Advisors**

**CapitalSquare
Project
Consultants**

*Turnkey Solutions
and Project
Consultancy*

Our Presence



Contact Us

Point of Contact - Corporate Affairs

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Looking Forward to Serve You

Thank You